AMENDMENT OF SOLICITATION/MODIFICATION		ON OF CONTRACT	1. Contract I		Page 1 Of 11	
2. Amendment/Modification No.	3. Effective Date	4. Requisition/Purchase Req			o. (If applicable)	
0006		SEE SCHEDULE		RFP		
6. Issued By	Code W58RGZ	7. Administered By (If other t	than Item 6)		Code	
US ARMY AVIATION & MISSILE COMMAND AMSAM-AC-OS-F SAM GONZALES (256)313-5711 REDSTONE ARSENAL AL 35898-5280						
EMAIL: SAMUEL.GONZALES@REDSTONE.ARM	Y.MIL	SCD	PAS	ADI	PPT	
8. Name And Address Of Contractor (No., Stre	et, City, County, State and	l Zip Code)	9A. Amendme	nt Of Solicitati	on No.	
			DAAH23-03-R-	-0004		
			9B. Dated (See			
			2003SEP03			
			10A. Modificat	tion Of Contra	ct/Order No.	
C.1. F7% C.1			10B. Dated (Se	ee Item 13)		
Code Facility Code	THE FEEM ONLY ADDIT	ES TO AMENDMENTS OF SO	OI ICITATION	IC		
The above numbered solicitation is amend is extended, is not extended.	ied as set forth in item 14.	The nour and date specified to	r receipt of Of	iers		
Offers must acknowledge receipt of this ame (a) By completing items 8 and 15, and return	ning 2 signed copies	of the amendments: (b) By ackn	owledging rece	eipt of this ame	ndment on each copy of the	
offer submitted; or (c) By separate letter or ACKNOWLEDGMENT TO BE RECEIVED	0					
SPECIFIED MAY RESULT IN REJECTIO	N OF YOUR OFFER. If	by virtue of this amendment you	u desire to char	nge an offer al	ready submitted, such	
change may be made by telegram or letter, p opening hour and date specified.	provided each telegram or	letter makes reference to the so	licitation and t	his amendmen	t, and is received prior to the	
12. Accounting And Appropriation Data (If rec	quired)					
13. THIS		O MODIFICATIONS OF CON act/Order No. As Described In 1		DERS		
A. This Change Order is Issued Pursual The Contract/Order No. In Item 10.			The Ch	hanges Set For	th In Item 14 Are Made In	
B. The Above Numbered Contract/Ordo Set Forth In Item 14, Pursuant To T	er Is Modified To Reflect T	9 ,	ich as changes i	in paying offic	e, appropriation data, etc.)	
C. This Supplemental Agreement Is Entered Into Pursuant To Authority Of:						
D. Other (Specify type of modification a	and authority)					
E. IMPORTANT: Contractor is not, is required to sign this document and return copies to the Issuing Office.						
14. Description Of Amendment/Modification (	Organized by OCF section	neadings, including solicitation	/contract subje	ect matter whe	re reasible.)	
SEE SECOND PAGE FOR DESCRIPTION						
	4 6.41 1		4.6		111	
Except as provided herein, all terms and condi- and effect.	tions of the document refer	renced in item 9A or 10A, as ne.	retotore chang	ea, remains un	cnanged and in full force	
15A. Name And Title Of Signer (Type or print)		16A. Name And Title (	Of Contracting	Officer (Type	or print)	
15B. Contractor/Offeror	15C. Date Signed	16B. United States Of A	America		16C. Date Signed	
	200. Date Digitet				2001 Date Signed	
(Signature of person authorized to sign)	-	By(Signature of	f Contracting (	Officer)		
NSN 7540-01-152-8070	ı	30-105-02			FORM 30 (REV. 10-83)	

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SECTION A - SUPPLEMENTAL INFORMATION

A-1 The purpose of this amendment is to correct the typographical error in the contract quality standard requirement from ISO 9000:2000 to ISO 9001:2000, with no exceptions. The request for proposal is amended at Section L-22 1.2, L-22 2.8.3, L-22 3.3.2.2, and E-9 to reflect this change, as well as anywhere else in the RFP that ISO 9000:2000 may appear. Offerors shall demonstrate their commitment and plan to become compliant with ISO 9001:2000 within 60 days after contract award. Offerors may respond with revised proposal Volume II (Technical) and Volume VI (Certifications) only. Hardcopy changes may be submitted by slip sheet if labeled with offeror name, volume and page numbers, and date of submission; CD submissions must be complete copies of volumes with revisions incorporated. The offeror shall submit 15 digital sets, CD-ROM IBM compatible format of RFP Volumes II and VI with these changes incorporated. Alternatively, offerors may submit a statement that no proposal revision is submitted. In any event, all offerors shall submit a SF 30 acknowledging receipt of Amendment 6. All submissions in response to this amendment shall be delivered to the lobby of Building 5308 of the Sparkman Complex, Redstone Arsenal, Alabama, by 1:00 p.m. on Thursday, November 20, 2003.

\*\*\* END OF NARRATIVE A 007 \*\*\*

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SECTION E - INSPECTION AND ACCEPTANCE

3-9 Contractor must comply with <u>International Standard Office (ISO) 9001:2000</u>. (Changed by Amendments 1&6)

E-10 Airframe: Contractor facilities must be certified for operation IAW Federal Aviation Regulation (FAR) Part 145 "Certified Repair Facilities" for the BHTI 204, 205 or 212.

E-11 Engine: Contractor facilities must be certified for operation IAW FAR Part 145 "Certified Repair Facilities" for the T53 engine or demonstrated completion of USG contract or subcontract for overhaul of the T53 engine.

\*\*\* END OF NARRATIVE E 001 \*\*\*

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SECTION L - INSTRUCTIONS, CONDITIONS, AND NOTICES TO OFFERORS L-22  $\,\,$  PROPOSAL SUBMISSION

#### 1 General Instructions

- 1.1 The purpose of this section is to provide guidance to the Offeror concerning the content and organization of the proposal. Each Offeror shall structure and define their proposal so as to satisfy all requirements as set forth in this RFP. The proposal must comply fully with these instructions. Proposals must be submitted in sufficient detail to allow government evaluation of response to the requirements of the Request for Proposal (RFP). Failure to do so may be cause for proposal rejection. The proposal must include all of the information requested in these instructions. Offerors are required to submit a complete written proposal that complies with all requirements of the RFP including certifications required in Section K, all exhibits and attachments. The government will not assume the Offeror possesses any capability, understanding, or commitment unless specified in the proposal.
- 1.2 To be considered for an award, an Offeror must submit one (1)original hardcopy of Request for Proposal (RFP)/SF33 plus five (5) hard copies of the complete proposal. (Changed by Amendment 03). The title for each Volume is shown in the table below. Offeror will be required to submit one original and five hard copies of the complete proposal, each to include the signed SF 33. Original and three copies will be submitted to the PCO at AMCOM, one will be submitted to the cognizant DCAA and one to cognizant DCMA, each to include the signed SF33. (Changed by Amendment 1&3)

VOLUME TITLE	FILE NAME	MAX # OF PAGES			
SF33-Proposal (Cover Page through	SF33	N/A			
Section K Reps and Certs)					
Volume I-Executive Summary Volume II - Technical	EXSUM.DOC TECH.DOC	50 300			
*Total Program Management	TECH.DOC	300			
*Engineering					
*Materiel Management					
*Maintenance					
*Training					
*Transition					
Volume III - Price	PRICE.DOC	No Limit			
	EXCEL 2000				
Volume IV - Past Performance	PASTPER.DOC	25 Exc Attach			
*Technical Performance					
*Schedule/Delivery					
*Cost					
*Small Bus Sub Record					
Volume V - Small Business	SMALLBUS.DOC	25			
Subcontracting & Participation Plan		1.0			
Volume VI - Certifications	CERT.DOC	10			
*Min Small Business					
*FAR Part 145 Rep Facilities					
*ISO 9001:2000 (Changed by Amendment 6)					

- 1.2.1 All information shall be confined to the appropriate file. The Offeror shall confine the submissions to essential matters, sufficient to define the proposal and to provide an adequate basis for evaluation.
- 1.2.2 No price information shall be presented in any part of the proposal except in Volume III.
- 1.2.3 The SF33 and Volumes I through VI shall be assigned the file names indicated in the above Table with a three to five letter indicator added at the start of each file to indicate the Offeror's name. For example, a submittal by XYZ Corporation would read XYZEXSUM.doc.
- 1.2.4 The following specific instructions for submission of SF33 proposals are provided below:
- 1.2.4.1 Submission of one (1) signed original hardcopy and <u>five (5) copies</u> of the Standard Form SF33 proposal with all attachments shall be submitted. (Changed by Amendment 03)
- 1.2.4.2 It is essential that ALL SPACES AND BLOCKS ON STANDARD FORM 33 AND ATTACHED FORMS BE COMPLETED AND SIGNED BY AN AGENT OF THE

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OFFEROR, A PERSON AUTHORIZED TO ENTER INTO THE PROPOSED CONTRACT ON BEHALF OF THE OFFEROR. Acknowledgements of amendments should be accomplished on the face of the Standard Form 33 or included in a signed copy of the amendment with the proposal submission.

- 1.2.4.3 Complete all applicable fill-ins on Section G, H, and Section I. Complete the appropriate representations, certifications, etc. in Section K.
- 1.2.4.4 Carefully read and review information and instructions in Section L. Provide all information/documentation specifically requested in Section L.
- 1.2.5 Specific instructions for submission of electronic copies of the RFP are provided below: (Changed by Amendment 03)
- 1.2.5.1 Each Offeror (Prime and Teaming Members/Major Subcontractors) shall <u>submit 15 digital sets, CD-ROM IBM compatible format of RFP Volumes I, II, IV, V and VI</u>. (Changed by Amendment 03) One set of disks shall be labeled with the Offeror's name and POC. The remaining 14 sets of disks SHALL NOT be labeled with the Offeror's name or other identifying information.
- 1.2.5.2 Offeror shall submit four (4) digital CD-ROM IBM compatible format, of RFP Pricing Volume III to the PCO at AMCOM. (Changed by Amendment 03.)
- 1.2.5.3 Each set of CDs shall contain an individual CD for each volume submitted. The following requirements apply to all digital submissions:
- 1.2.5.3.1 Submissions shall only contain files compatible with Microsoft Word 2000 and Microsoft Excel 2000 1.2.5.3.2 Offerors are fully responsible for completing each of the digital file formats with the identical data supplied in the hardcopy proposal.
- 1.2.5.3.3 Disk(s) shall be clearly labeled with appropriate markings to include the RFP number, Volume number, and list of files contained on the CD with no company identification other than the first copy.
- 1.3 The proposal shall be submitted to the US Army Aviation and Missile Command, <u>Bldg 5308 Lobby</u>, AMSAM-AC-OS-F/ Fred Carr, Contracting Officer, Redstone Arsenal, Alabama 35898.
- 1.4 One copy of the complete proposal should be submitted to the Offeror's cognizant Defense Contract Audit Agency and the Defense Contract Management Area/Center.
- 1.5 NOTICES TO OFFERORS
- 1.5.1 Notice Concerning Proposal Cross-Referencing

The government is not required to cross-reference between volumes of the proposal to obtain required information. The government is not required to search for data to cure deficiencies found in proposals. The burden of providing an acceptable proposal remains with the offeror. Proposals that do not contain the required information requested by this section and by the RFP as a whole, risk rejection by the government.

1.5.2 Notice Concerning Organizational Conflicts of Interest

Any contractor having participated in the development of any requirements for this contract must identify the degree of participation and any recommended steps to be taken to mitigate any competitive advantage that may have resulted from said performance. Without the identification and mitigation recommendation, proposals submitted by offerors having prior knowledge of the contract requirements will not be considered for award.

- 2 Proposal Format
- 2.1 The proposal shall be clear, concise, and shall include sufficient detail for effective evaluation and for substantiating the validity of the stated claims. The proposal shall contain rationale to address how the Offeror intends to meet the requirements. Offerors shall assume the government has no prior knowledge of the Offeror's facilities or experience and shall base its evaluation solely on the information presented in the Offeror's proposal. All appendices and attachments to the proposal shall contain only data or information that supports the proposal. Appendices and attachments shall be included in the page count. As stated the proposal shall be submitted in 6 separate Volumes. The volumes shall be numbered and titled IAW with the Proposal Table in Section L-22, Paragraphs 1.1 and 2.2.
- 2.1.2 Each volume shall contain:
- 2.1.2.1 Title Page
- 2.1.2.2 A Table of Contents, which shall include a list of Tables, Figures, Appendices and Attachments for that volume, and a Glossary

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of all abbreviations and acronyms used. These pages shall not be included in the page count limitation.

- 2.1.2.3 A single-table cross-reference of the offerors response in that volume to the Statement of Work paragraph, evaluation criteria, and special instructions. These pages shall not be included in the page count limitation.
- 2.1.3 All pages shall be sequentially numbered. Only material allocated to a specific section shall be contained in that section. The total number of pages for each volume shall not exceed the number shown in the table in Section 1.1 above. Page counts shall be made by counting pages front to back consecutively; lines per page count shall be made top to bottom. Foldouts shall be counted as two (2) pages. Footnotes shall be included in the line counts. Pages exceeding the page and line limits set forth for each volume shall be deleted and not evaluated. All documentation, including tables, shall be provided in the English language with the font size no smaller than 12 point. The font size for Figures and Charts shall be no smaller than 9 point. Pages shall be 8 ½ by 11 inches in size shall have at least a 1" margin on all four sides and contain no more than 50 lines per page.
- 2.2 VOLUME I Executive Summary

#### 2.2.1 Narrative Summary

The Executive Summary shall provide a concise, narrative summary of the entire proposal, including a description of the Offeror's team, an organizational chart identifying key personnel names, positions and contact information, significant risks, management integration approach, and highlight any key or unique features, excluding price. Any summary material presented here shall not be considered as meeting the requirements for any portions of other volumes of the proposal. Information that does not appear elsewhere within the allotted pages of the written proposal volumes, attachments and appendices, shall not be presented in the Executive Summary. The Executive Summary shall not be evaluated.

2.2.2 Table of Contents (does not contribute to page count)

The Offeror shall provide a master Table of Contents of the entire proposal. In addition, a master cross-reference matrix shall be provided that traces proposal information to the appropriate RFP document: Schedule B, Section L, SOW, Performance Specifications, Section M, as applicable. There shall be no page limitation for the Table of Contents or the cross-reference matrix.

- 2.3 VOLUME II TECHNICAL
- 2.3.1 Volume II shall contain a full discussion of how the proposed approach intends to meet or exceed the requirements identified in the respective paragraphs of the SOW.
- 2.3.2 Volume II shall be partitioned as follows:

```
Volume II, Section 1, TPM, SOW Paragraph 4, 18, 19
Volume II, Section 1, Tab A: Teaming
Volume II, Section 1, Tab B: Non-Disclosure
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Volume II, Section 6, Transition, SOW Paragraph 17

Volume II, Section 2, Engineering, SOW Paragraphs 6, 12.3.1, 15.1.1, 15.1.2, 9 7 2

Volume II, Section 3, Materiel Management, SOW 7, 8, & Contract

Volume II, Section 4, Maintenance, SOW Paragraph 5, 8 (exc. 8.3), 9, & 10, Volume II, Section 5, Training, SOW Paragraph 14

- 2.3.3 Contents of the Technical Sections are defined as follows:
- 2.3.3.1 Volume II, Section 1: TPM, SOW Paragraphs 4, 18, 19

### 2.3.3.1.1 TOTAL PROGRAM MANAGEMENT

The Offeror shall describe in detail his resources, approach and experience for performance of full integration of all program management functions IAW SOW paragraphs 4, 18, and 19 in support of the Commercial Support Services (CSS) contract for the foreign military customers. The offeror shall provide metrics for measuring and rating program activities associated with TPM.

### 2.3.3.1.1.1 TECHNICAL DATA

The Offeror shall demonstrate that it has rights or access to all technical data necessary to perform all aspects of the work. The Offeror shall describe in detail and provide documentary evidence of such rights, including without limitation licensing agreements. If the Offeror has proprietary rights to any technical data by virtue of development, it shall so certify.

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The contractor shall describe in detail its approach and experience in the performance of all program integration tasks and activities to ensure overall planning, direction and control of the CSS FSSP Program for the AH-1/UH-1 aircraft and associated parts and equipment. The contractor shall describe how it plans to perform the contract requirements during peacetime, wartime, and contingency operations.

#### 2.3.3.1.1.3 INVENTORY AND DOCUMENT CONTROL

The contractor shall describe in detail its approach and experience in the development and maintenance of a control system providing real time stock, store, and issue inventory data IAW paragraph 4.4.7 of the SOW.

### 2.3.3.1.1.4 INTEGRATED MATERIEL MANAGEMENT

The Contractor shall describe in detail its approach and experience and Integrated Logistics Support (ILS) planning, management, and program documentation for the total aircraft, mission equipment, associated PGSE, TMDE, and training devices and other equipment. The Offeror shall focus on its approach to management and oversight of the integrated material management program, to include without limitation performance metrics and reporting.

#### 2.3.3.1.1.5 MANAGEMENT INFORMATION SYSTEM / CITIS

The Offeror shall describe in detail his plan to provide the Government web-based access to all required data in accordance with the requirements of the statement of work. The offeror shall describe, without limitation, the functionality provided (with graphical representations/screen prints), how the offeror will make available the system and its real-time accuracy, the forms that will be generated, and system administration functionality such as user authentication processes, on-line help, and telephone support. The offeror's description shall also include a list of the software and hardware products used to perform the contract requirements. The offeror shall also include a description of continuity of operations should some emergency situation (power outage, weather, hardware failure, etc.) occur that would make the system unavailable through its normal access. The Offeror shall provide guest password(s) to access the Offeror's proposed CITIS system if available.

### 2.3.3.1.1.6 FINANCIAL/ADEQUATE ACCOUNTING SYSTEM

The Offeror shall submit documentation/evidence to demonstrate adequate financial resources to perform the contract and appropriate compliance with Section K Cost Accounting Standards. The proposal (for both large or small business as appropriate) shall represent at a minimum:

- 2.3.3.1.1.6.1 Adequate accounting systems for estimating and determining costs allowable to this contract IAW cost reimbursable and time and material CLIN requirements and cost/schedule reporting requirements of the contract.
- 2.3.3.1.1.6.2 All outstanding CAS non-compliance issues or other estimating or accounting system deficiencies as identified by commercial or governmental auditing agencies.
- 2.3.3.1.1.6.3 Business/financial plan that addresses cash flow requirements for the first 180 days of contract operation. The plan shall include: 1) Capital Assets and/or Line of Credit Resources, and 2) A "quick" asset to liability report (balance sheet). Any offeror legally structured to limit liability of its shareholders, partners, or other financial participants (i.e. a Limited Liability Corporation or a Joint Venture) may be required to present performance guarantees from any or all of its participants.

### 2.3.3.1.1.7 Tab A: Teaming

The Offeror shall detail all teaming/partnership/sub-contracting arrangements that have been established in support of this RFP. This listing shall include, but is not limited to, the percentage of total contract each entity is expected to contribute over the life of the contract.

### 2.3.3.1.1.8 Tab B: Non-Disclosure

The Offeror shall certify that they have not divested any information of the contents of this RFP or information of the FSSP, or countries it supports, to any parties that do not have an expressed "need to know". Additionally, the Offeror shall certify all non-disclosure agreements it has with any teaming/partnership/sub-contracting partners in support of this RFP and contract.

- 2.3.3.2 Volume II, Section 2: Engineering, SOW Paragraphs 6, 12.3.1, 15.1.1, 15.1.2, & 9.7.2
- 2.3.3.2.1 The Offeror shall address all applicable SOW references. The Offeror shall describe the approach, including detailed design, plans, and processes and how it shall meet each SOW requirement of subject paragraphs and the RFP.
- 2.3.3.2.2 The Offeror shall describe its approach and experience used in meeting all quality and safety issues, including without limitation systems improvements, airworthiness directives, advisory circulars, service bulletins, safety of flights, quality system plan, and configuration management and control, as described in the applicable SOW paragraph(s). The Offeror shall describe in detail its plan, procedures, and methodology for assuming configuration management responsibility (including establishment of baseline configurations) for the engines, and associated parts and equipment and technical publications and data, as well as country-specific configuration management responsibility. The Offeror shall detail its planned obsolescence program for identifying and solving material obsolescence and shortages in a proactive and timely manner. The Contractor's Quality System Plan shall include the Contractor's

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commitment to quality, system elements, policy, performance metrics, and evidence of the Contractor's intent to comply with the contract quality requirements as stated in Section E. of the contract and shall contain ISO 9001:2000. (Change by Amendment 6)

- 2.3.3.3 Volume II, Section 3: Materiel Management, SOW Paragraphs 7, 8, and Section H-16
- 2.3.3.3.1 The Offeror shall detail his approach and experience for performing and achieving all material requirements of the contract, including without limitation Item Management (forecasting, procurement, stock control, receipt, storage, and issuance) of all parts and components of all systems within the scope of this contract. The Offeror shall propose the required fill rate and turn around time in accordance with the provisions of the parts supply clause of Section H.
- 2.3.3.4 Volume II, Section 4: Repair, Refurbishment, Maintenance, and Upgrades, SOW Paragraphs 5, 8, 9, 10 and 12 (exc. 12.3.1)
- 2.3.3.4.1 The Offeror shall detail his approach and experience for conducting airframe, engine, and component repair, refurbishment, maintenance, modifications, and upgrade and for the airframe and components IAW applicable SOW paragraphs. The Offeror shall demonstrate his understanding of the Reliability Centered Maintenance concept and application to the work, and detail his proposed use of a single common, automated maintenance management system. The Offeror shall detail his experience in the repair, overhaul, and refurbishment of all systems and components within the scope of this contract. In particular, the Offeror shall describe in detail its approach to overhauling and converting the engines, including without limitation access to necessary technical data, use of OEM or FAA parts and former government surplus parts where permissible and approach used to create 2400 hour, 3000 hour, and 5000 hour TBO engines.
- 2.3.3.4.2 The Offeror shall detail his approach and experience in the establishment of a component repair and return program.
- 2.3.3.5 Volume II, Section 5: Training, SOW Paragraph 14

The Offeror shall describe his approach and experience used to provide both CONUS and OCONUS UH-1 flight/maintenance training and OCONUS AH-1flight/maintenance training aircraft as addressed in SOW paragraph 14. The Offeror shall detail access to all necessary aircraft and maintenance, instructor pilots, flight training areas of operation, flight line, maintenance, and classroom facilities, flight simulators and simulations, and simulator and simulations buildings to be utilized, operational and maintenance training methodologies and plan.

2.3.3.6 Volume II, Section 6: Transition, SOW Paragraph 17

The Offeror shall fully describe the "phase-in" and "phase-out" approaches to be used IAW all applicable SOW references, detailing schedules, milestones, and methodologies for meeting transition milestones, as well as planned reporting to demonstrate successful completion of transition activities. In proposing details involving "phase-out", assume a ten-year period of performance. The Offeror shall demonstrate his ability to meet the contract requirement of a 60-day transition phase-in period.

2.5 VOLUME III - Price

The Offeror's Price Volume must:

- 2.5.1 Include complete and realistic prices with a narrative description of the methodology used to produce the prices to include information on derivation of composite rates proposed, e.g., labor categories, etc.
- 2.5.2 Submission of Cost or Pricing Data is not required at this time; however, in limited situations, a cost analysis may be appropriate to establish reasonableness of the otherwise successful offeror's price. Therefore, the Government reserves the right to request any data necessary to support a fair and reasonable price.
- 2.5.3 Demonstrate the price proposed is complete and realistic. The Offeror shall submit their total proposed cost by Contract Line Item Number (CLIN)/Sub-Line Number (SLIN) and Schedule B Attachment Pricing Sheet(s) Line(s) Proposals shall include a grand summary price breakdown by Schedule B, Contract Line Item (CLIN)/Sub-Contract Line Item (SLIN)/Schedule B Attachment Pricing Sheet(s) Line(s), and Total Price Proposed (Reference Section M-5, Factor 4 Pricing). The grand summary must clearly show the extended total price offered based on all the estimated quantities in the Solicitation Schedule B for CLINS/SLINS Schedule B Attachment Pricing Sheet(s) Line(s) included in the price evaluation (Reference Section M-5, Factor 4 Pricing). A grand roll-up contract price (for pricing evaluation only) must be provided for the proposal to be considered.
- 2.5.4 The proposed price for each CLIN must be mathematically balanced with the total proposed price; that is, the proposed price for each CLIN must bear a reasonable and logical relationship to the costs plus profit which are associated with it (not significantly overstated for some work and understated for other work). The Government may reject a proposal determined to be mathematically unbalanced.

ADDITIONAL INSTRUCTIONS ARE PROVIDED REGARDING PRICING OF FOLLOWING CLINS:

2.5.5 CLINS X001AA, X003AA, X007AB, X008AD, X009AA, X010AA, X011AA, X014AB, X014AB, X015AB, X018AA: The Offeror shall propose firm fixed price hourly rates, which shall be multiplied by the Government's estimated yearly quantities as established in Schedule B

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for pricing evaluation purposes only.

- 2.5.6 CLIN X004AA, X005AA, X005AB: The Offeror shall provide all the required pricing information in Schedule B Pricing Attachment Sheets, and Contract Section H-16 Parts Supply Clause for Materiel CLINS as applicable.
- 2.5.7 CLIN X004AA (management/handling government consigned stock): The contractor shall receive a handling fee only IAW the terms and conditions of the Parts Supply Clause in Section H-16. The handling fee shall be proposed in Schedule B as a direct charge dollar amount to be paid IAW standard Government unit of issue. For pricing evaluation purposes only, in Schedule B, the Offeror shall multiply the proposed fee amount against the Government's number of parts based on a unit of issue of each that is estimated to be handled for FMS customers per year. Additionally, the Contractor shall annotate the Parts Supply Clause in Section H-16 with the proposed handling fee.
- 2.5.8 CLIN X005AA: The proposed UNIT price (IAW part's industry standard Commercial unit of issue) for each part under CLIN X005AA shall be the price for a commercial part substitute for the NSN (as identified with the proposed commercial part number for pricing evaluation and contract baseline purposes and priced in the CLIN X005AA Pricing Sheet, Attachments 9 and 10).
- 2.5.9 CLIN X005AB: The Offeror shall propose a "fixed rate" delivery performance incentive fee in Schedule B that may be earned IAW the terms of the Parts Supply Clause, Section H-16 if the proposed required fill-rates and turn around times proposed and required for CLIN X005AA are achieved. For pricing evaluation purposes only, the Offeror shall multiply the proposed rate against the total price of all parts reflected in CLIN X005AA to derive a total per year. The proposed Delivery Incentive Fee Rate shall also be annotated in the Parts Supply Clause required fill-ins in addition to the proposed required fill rate and turn around time, which will be evaluated in the Technical Proposal.
- 2.5.10 CLIN X006AA: The Offeror shall propose a "fixed-rate" handling fee applied to the price of each part IAW the Parts Supply Clause of contract Section H-16. For pricing evaluation purposes only, the Offeror shall multiply the proposed rate by the Government's estimated material dollars in Schedule B, established for pricing evaluation purposes only.
- 2.5.11 CLINS X008AA, X008AB, X013AA; The Offeror shall propose firm fixed unit prices, which the Offeror shall multiply by the Government's estimated quantities, established in Schedule B for pricing evaluation purposes only.
- 2.5.12 CLIN X009AB; The Offeror shall propose FFP unit prices and total prices based on the estimated quantities per year in pricing Attachment 11 for evaluation purposes.
- 2.5.13 CLIN X010AA: the offeror shall price the engine repair, overhaul and conversion using either the DMWR as provided by the USG or OEM/FAA Manuals and publications. the offeror shall describe in its proposal precisely the technical data on which it intends to rely that was the basis for its pricing.
- 2.5.14 CLINS X007AA, X008AE, X012AA, X014AC and X016AG, X017AD are Cost Reimbursable CLINS with no Fee. These CLINS will neither be proposed nor evaluated for the Pricing Evaluation. (Changed by Amendment 2)
- 2.5.15 CLINs X016AA, X016AB, X016AC, X016AD, X016AF: The Offeror shall propose firm fixed unit prices (per student/per course), which the Offeror shall multiply by the Government's estimate of yearly students, established in Schedule B for pricing evaluation purposes only.
- 2.5.16 CLIN X017AA, X017AB: The offeror shall propose a firm fixed Lot price for the baselining of the designated technical manual.
- 2.5.17 CLINS 0019AA, X008AC, X017AA and X017AB: the Offeror should propose a firm fixed price per Lot.
- 2.5.18 CLIN X017AC: The Offeror shall propose a firm fixed price per page, which the Offeror shall multiply by the Government's estimated quantity, established in Schedule B for pricing evaluation purposes only.
- 2.5.19 CLIN 9021AA: The Offeror shall propose a not-to-exceed (NTE) option price for one lot.
- 2.5.20 CLINs 5020AA, 6020AA, 7020AA, 8020AA and 9020AA: The Offeror shall propose not-to-exceed (NTE) option prices for each of the Program Years 6 through 10.
- 2.5.21 RESERVED.
- 2.5.22 Offeror shall propose all non-recurring costs including licensing or royalty fees for technical data, if any, for transition activities for CLIN 0019AA (which should not be duplicated in any other CLIN) associated with becoming fully capable of performing the contract requirements in its proposal price for phase-in within the 60-day transition period. Licensing or royalty fees for technical data shall be separately identified in the offeror's proposal, including a description of the technical data at issue. Recurring transition costs, if any, shall be reflected int he offeror's firm fixed pricing where and as appropriate.

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### Name of Offeror or Contractor:

#### 2.6.1 Prior Contracts

Offeror may submit a maximum of three (3) descriptions of relevant commercial and/or USG contracts (prime and major subcontracts) for each Prime/Team Member in performance during the past three years, which are relevant to the efforts required by this solicitation. For all contracts submitted for consideration, the Offeror shall provide a contract number, POCs, type of contract, a description of the work, the period of performance, and dollar value of the contract. Additionally, the Offeror shall comply with the Past Performance Questionnaire Instructions, Attachment 48. Performance is defined as any contractual effort, or a part thereof, between the date of contract award and the date of final delivery of the last deliverable. To be considered, at least 50% of the subject contract shall have been performed within the period of relevancy. Relevant contracts shall include performance in such areas as spare parts supply, logistics, systems engineering, training; systems integration, refurbishment, overhaul and performance upgrades with rotary wing aircraft for contracts that exceed \$3 million for the Prime Contractor and teaming/joint venture members and \$500,000 for Major Subcontractors. Data shall be for the Offeror's performing unit for this solicitation/contract including any organization acquired through purchase, merger, or consolidation with another company. The Offeror's performing unit is the Offeror's business unit or profit center that will be proposing and performing the Integration effort. Offerors are cautioned that the Government will not cross reference to other proposal volumes in the evaluation of this (or any other) Factor. The following minimum Data shall be provided:

CAGE CD:

Contract Numbers/Delivery Orders:

Model: Weapon System Identifier or Manufacturer/Model No.

Generic product Type: e.g., Utility Helicopter

Production: Peak Production Rate in Units Per Month, Single Shift Basis

Date of Award:

Period of Performance (in Months)
Price: Total Award Price (\$)

Synopsis on Work Performed

Billed: Amount Billed Through Issue Date of This Solicitation

Customer: Company Name and POC, Address, Phone, E-Mail Address. If Government, use Procuring Contracting Officer (PCO)

Note: When including work done under a Basic Ordering Agreement or Indefinite Delivery type contract, individual delivery or task orders should be listed, not just the basic contract instrument. List all contracts that have been Terminated for Convenience or Default, with the date of termination falling within three years of the date of this solicitation. The reasons for the termination shall be discussed.

### 2.6.2 Past Performance Assessment:

The specific elements to be evaluated in this area are cost, schedule, performance, and record of Offerors' compliance with subcontracting plan goals for small and small disadvantaged business concerns. Offeror shall describe the past work activity in such a way as to relate it to the requirements of the RFP. Answer the question, "What did your firm do on this contract that would demonstrate your ability to perform to the requirements contained in this solicitation package?" Offeror shall describe the past work activity in such a way as to document how successfully he performed the listed contracts above or any contract questioned by the evaluator. Offeror shall specifically address his past record of conformance to FAA regulations, safety, quality, and airworthiness to include use of FAA certified facilities,(\_\_\_\_) and any other certifications held. (Changed by Amendment 1) Offerors shall also specifically address past record of repair on time delivery, any cost overruns, or savings. Offerors shall provide any information substantiating the Offeror's track record of utilizing small business on past contracts. For Large Business: Include Administrative Contracting Officer (ACO) Rating and Form SF295 Information. For Large and Small Businesses: Provide descriptive information for all Small business categories. Any information concerning long-term relationships with Small Business Subcontractors, such as Mentor-Protg relationships should be provided.

### 2.6.3 Small Business Subcontractors

The Offeror shall evaluate and certify to USG the past performance of all subcontractors with respect to small business subcontracting goals on USG contracts valued at or greater than \$3M.

### 2.6.4 Past Performance Description

The description of Offeror and major subcontractor past performance shall place special emphasis on relevance, schedule, management, technical performance, record of compliance with contract small business subcontracting goals (large businesses), and cost. Each description is limited to not more than three pages. Each instance of contractual past performance shall be presented as a continuous description in contractor format.

### 2.7 VOLUME V - Small Business Subcontracting and Participation Plan

### 2.7.1 SMALL BUSINESS PROGRAM SUPPORT.

The offeror shall describe its commitment to and support of the Government's small business program. This portion shall contain the

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### Name of Offeror or Contractor:

following information:

- 2.7.1.1 Subcontracting Plan. A Small Business Subcontracting Plan meeting the requirements of FAR 52.219-9 and DFARS 252.219-7003 (or DFARS 252.219-7004 if offeror has a comprehensive subcontracting plan). The extent and nature of participation by small business (SB), small disadvantaged business (SDB), historically black colleges and universities, and minority institutions (HBCU/MI's), women-owned small business (WOSB), Service-Disabled Veteran-Owned small business, and HubZone small business must be addressed as an integral part of the plan. This requirement is applicable to large business prime offerors only.
- 2.7.1.2 Total Small Business Participation. Offeror shall submit Small Business Participation Information, IAW DFARS 215.304. Identification of the total proposed dollar amounts that are planned for and committed to in the proposal for each small business category (i.e., SB, SDB [including HBCU/MI's], WOSB, Service-Disabled Veteran-Owned, and HubZone small business) and the percentage of each dollar amount in relation to total proposed contract (not subcontract) dollars. This requirement is applicable to large and small business prime offerors.
- 2.7.1.3 Alternate Instructions for Small Business Prime Offerors. If the prime offeror is a small business concern (e.g., SB, SDB, WOSB, etc.), a Small Business Participation Plan is required but a Subcontracting Plan as described above is not required. The information to be submitted is as follows:
- 2.7.1.3.1 Specific identification and discussion of the nature and extent of participation by SB, SDB (including HBCU/MI's), WOSB, Service-Disabled Veteran-Owned, and HubZone small business that is planned for and committed to in the proposal. Such participation includes efforts to be performed by a small business in a prime offeror, joint venture participant, and/or subcontractor capacity.
- 2.7.1.3.2 Identification of the total dollar participation amounts included in the proposal for each small business category discussed pursuant to paragraph above, and the percentage of each of those dollar amounts in relation to total proposed contract dollars.

  Offerors shall utilize the format set forth above.
- 2.8 VOLUME VI Certifications

The contractor shall provide the following certifications:

- 2.8.1 Minimum small business participation requirement. The Offeror shall certify that it will ensure small business participation in an amount that meets or exceeds 30% of total proposed contract dollars.
- 2.8.2 Federal Aviation Regulation Part 145 for BHTI 204,205,or 212.
- 2.8.3 Evidence of Compliance with  $\underline{\text{ISO 9001:2000}}$ . (Changed by Amendments 1&6)
- 2.8.4 Operation of or access to Federal Aviation Regulation Part 145 Certified repair facility for the T53 engine, or demonstrated completion of USG contract or subcontract for overhaul of the T53 engine.

\*\*\* END OF NARRATIVE L 002 \*\*\*